



Business Outreach Committee (BOC) Contracting Newsletter #9, May 2010

The goal of the BOC is to assist small disadvantaged and local firms in doing business with Bay Area Transportation Agencies.

Take a Ride On Us! Please Join the Water Emergency Transportation Authority (WETA) on Monday, May 17th for a Ride onboard "Taurus", the newest environmentally-friendly ferryboat serving the Bay Area. *Free Public Rides on Taurus* *Raffles and Prizes* *Christening Celebration* *Open House*
The festivities will begin promptly at 10:00 AM at the Oakland Ferry Terminal in Jack London Square.
For the schedule and more information please visit: <http://www.watertransit.org/>

UPCOMING CONTRACTING OPPORTUNITIES:

D4 Transportation Building Renovation
District Elevator Inspection and Maintenance
Towing Services for the District
Enhanced Vapor Recovery Equipment
D2 Vacuum System Removal

AC TRANSIT

UDBE Goal: TBD	Issue Date*: Summer	Est. \$: TBD
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ACTIA

BART Warm Spring Extension, Line, Track, Signal System (LTSS)	UDBE Goal: TBD	Issue Date*: Spring	Est. \$: 340M
MB 238 Construction	UDBE Goal: TBD	Issue Date*: 5/10	Est. \$: TBD

BART

West Oakland/UPRR Aerials	UDBE Goal: TBD	Bid Closes*: 5/25/10	Est. \$: TBD
Systems and Equipment Tube	UDBE Goal: TBD	Bid Closes*: 8/24/10	Est. \$: TBD
R Line South Aerials	UDBE Goal: TBD	Bid Closes*: 6/1/10	Est. \$: TBD

GGBHTD

Larkspur Berths & Channel Maintenance Dredging	UDBE Goal: TBD	Bid Closes*: 5/11/10	Est. \$: 15M
Battery System Improvements for Spaulding Ferries	UDBE Goal: TBD	Bid Closes*: 5/11/10	Est. \$: 150K
San Rafael Bus Facility Wash Rack Replacement	UDBE Goal: TBD	Bid Closes*: 5/11/10	Est. \$: 1.5M

MTC

Hub Signage, Phase III	UDBE Goal: N/A	Issue Date*: 5/10	Est. \$: 850K
Bay Area Bicycle and Pedestrian Evaluation Project	UDBE Goal: 11%	Issue Date*: 4/10	Est. \$: 150K
Caltrans Dist 4 Trans. Mgmt Center Video Wall Replacement	UDBE Goal: 12%	Issue Date*: 5/10	Est. \$: 150K
Climate Evaluation	UDBE Goal: 9%	Issue Date*: 5/10	Est. \$: 2M

SAMTRANS

<u>Inspection, Repair & Maintenance Service for Fire Suppression</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
<u>Jerrold Ave. Bridge Replacement Project</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
<u>Rail Operations, Maintenance and Support Services</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
<u>Caltrain Contracted Shuttle Service</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD

SFMTA

<u>Church & Duboce Track Improvement Project</u>	UDBE Goal: N/A	Issue Date*: 4/10	Est. \$: 21M
<u>5 Fulton Ductbank Construction</u>	UDBE Goal: N/A	Issue Date*: 5/10	Est. \$: 8M
<u>Job Order Contract/ Stay by Construction Contract</u>	UDBE Goal: N/A	Issue Date*: 5/10	Est. \$: 5M
<u>Third St. Light Rail Program Phase 2 – Central Subway</u>	UDBE Goal: N/A	Issue Date*: 7/10	Est. \$: 3.2M
<u>Union Square/Market St. Station Utility Relocation</u>	UDBE Goal: N/A	Issue Date*: 7/10	Est. \$: 3.2M

VTA

Southline Elevator/Escalator Retrofit	UDBE Goal: TBD	Issue Date*: Spring	Est. \$: TBD
Blossom Hill Pedestrian Crossing	UDBE Goal: TBD	Issue Date*: Spring	Est. \$: 4-7 M
Owner-Controlled Insurance Program	UDBE Goal: TBD	Issue Date*: 5/10	Est. \$: 300K-2M
Bus Stop Improvement, FY 10, Phase II	UDBE Goal: TBD	Issue Date*: 4/10	Est. \$: 20 to 70K

WETA

Environmental Review for SF Ferry Terminal Expansion	UDBE Goal: TBD	Bid Closes*: 5/7/10	Est. \$: TBD
Design & Engineering Services For SF Ferry Terminal Expansion	UDBE Goal: N/A	Bid Closes*: 5/10	Est. \$: 100-200K

*All Dates subject to change. Check agency websites for more information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

ACTIA: <http://www.acta2002.com/opportunities.html>
 ACCMA: <http://www.accma.ca.gov/pages/RFPsRFQsPresent.aspx>
 AC TRANSIT: <http://www.actransit.org/purchasing/>
 BART: <http://www.bart.gov/about/business/contracts.asp>
 CCCTA: <http://www.cccta.org/>
 GGBHTD: <http://www.goldengate.org/contracts/>
 MTC: <http://www.mtc.ca.gov/jobs/>
 SAMTRANS: <http://www.samtrans.com/rfp/pub/>
 SFMTA: http://www.sfgov.org/site/oca_index.asp?id=26507
 For upcoming SFMTA ARRA Projects go to <http://www.sfmata.com>, and click on Recovery & Redevelopment Act of 2009
 TJPA: www.transbaycenter.org
 VTA: <http://www.vta.org/procurement/solications/>
 WETA: http://www.watertransit.org/contract_oop.aspx
 WESTCAT: <http://www.westcat.org/procurement/index.html>

Wondering
How to Do Business with the City and County of San Francisco or where to find their current contracting opportunities?
Visit the following website to find the information you're looking for:
<http://www.sfgsa.org/index.asp?page=359>



Upcoming Courses Offered by the San Francisco Small Business Development Center (SF SBDC) include:

[Basic Bookkeeping Part 1](#) San Francisco, 05/06/2010 - 1:00pm - 4:00pm
[Social Networking to Grow Your Business](#) San Mateo, 05/10/2010 - 5:30pm - 7:30pm
[Basic Bookkeeping Part 2](#) San Francisco, 05/13/2010 - 1:00pm - 4:00pm
[Wholesale Tips of the Trade](#) San Francisco, 05/13/2010 - 6:00pm - 8:30pm
[Basic Bookkeeping Part 3](#) San Francisco, 05/20/2010 - 1:00pm - 4:00pm
[Social Networking to Market Your Business](#) San Francisco, 05/20/2010 - 6:00 - 9:00pm
[Quickbooks Introduction](#) San Francisco, 05/27/2010 - 1:00pm - 5:30pm
[Basic Bookkeeping Part 1](#) San Francisco, 06/03/2010 - 1:00pm - 4:00pm
[Stop the Bleed: Save Money, Save Jobs](#) San Francisco, 06/03/2010 - 6:00pm - 8:30pm
[Step by Step Business Planning](#) San Francisco, 06/08/2010 - 8:30am - 4:30pm

For a complete list of upcoming courses please visit:

<http://sf.norcalsbdc.org/events2>

Frequently Used Acronyms

Have you ever wondered what all those acronyms stand for? What is the difference between a DBE and a DVBE? Well, some of us in the BOC have had the same questions you do. Please see the attached for a list of definitions and information on frequently used acronyms.

Spotlight on the [Transbay Joint Powers Authority \(TJPA\)](#)

The TJPA is a historic collaboration of Bay Area government and transportation agencies committed to replacing the current Transbay Terminal in San Francisco with the new Transbay Transit Center to improve the transportation needs for the entire Bay Area region and the State. The TJPA is overseen by a six-member Board of Directors, composed of representatives from the City & County of San Francisco, AC Transit, the Peninsula Corridor Joint Powers Board (Caltrain), and the California Department of Transportation (Caltrans).

The TJPA has 10 employees and a budget of \$259.6M for FY 2009/10.

The TJPA's revenue sources are: Regional Measure 1, Regional Measure 2, AB1171 Bridge Tolls, Proposition K, SAFETEA-LU, Regional Transportation Improvement Program (RTIP), San Mateo County Sales Tax, AC Transit pass-through of Federal Urban Partnership funds, and the Federal Railroad Administration.

Visit <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa> to view current contract opportunities, lists of previously awarded contracts, information and documents for current and potential vendors and contractors, and to register for notification of requests for proposals and invitations to bid.

Also, keep an eye on www.transbaycenter.org >Doing Business with the TJPA > Current Contract Opportunities for up-to-date information on pending construction trade packages.

On April 22, 2010, the TJPA approved the release of the FY 2010-13 Draft Anticipated Disadvantaged Business Enterprise (DBE) Participation Level (ADPL) for public review and comment.

The TJPA's Draft ADPL for Federal Fiscal Years 2010-11 through 2012-13 is 18.5% and is race-neutral. The methodology underlying the proposed ADPL can be found on the TJPA website at <http://transbaycenter.org/tjpa/documents/items-for-public-comment>. If you have any comments/feedback, please inform Sara Gigliotti, TJPA by June 7, 2010. Comments received during the public participation process will be addressed and included when the Final ADPL is brought to the TJPA Board for approval in July.

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The BOC wants your help to make sure this newsletter brings you the information you want. Send suggestions to improve newsletter content to: outreach@mtc.ca.gov

Frequently Used Acronyms

8A: 8(a) Minority Small Business and Capital Ownership Development Program

U.S. Small Business Administration program. Business development program provides management and technical assistance and assistance in identifying federal contracting opportunities to socially and economically disadvantaged businesses. For more information: www.sba.gov/aboutsba/sbaprograms/8abd/application/index.html

ABAG: Association of Bay Area Governments

A voluntary association of counties and cities in the nine-county San Francisco Bay Area. ABAG provides demographic, financial, administrative, training, and conference services to local governments and businesses.

ACCMA: Alameda County Congestion Management Agency

ACTIA: Alameda County Transportation Improvement Authority

AC Transit: Alameda Contra Costa Transit District

BAAQMD: Bay Area Air Quality Management District

(Also known as the Air District, since the acronym seems to take longer to say than the full name.) Regulates industry and employers to keep air pollution in check and sponsors programs to clean the air. In a joint effort known as the Regional Agency Coordinating Committee (RACC), the Air District works with MTC and the Association of Bay Area Governments on issues that affect transportation, land use, and air quality.

BATA: Bay Area Toll Authority

BATA, acting as a separate legal entity of MTC, administers the base \$1 toll from the Bay Area's seven state-owned toll bridges (as opposed to the second dollar, a surcharge to cover seismic retrofit costs, which is administered by Caltrans). The state Legislature created BATA in 1998 to take over this responsibility from the California Transportation Commission (CTC).

BART: Bay Area Rapid Transit District

BOC: Business Outreach Committee

The Business Outreach Committee is comprised of San Francisco Bay Area transit agencies. The BOC provides assistance to Disadvantaged Business Enterprises (DBEs) and other small and/or local companies with expansion of their businesses by developing relationships with transit agency staff and the contracting community of the San Francisco Bay Area.

Caltrans: California Department of Transportation

The state agency that maintains and operates California's highway system.

CCCTA: Central Contra Costa Transit Authority

CMA: Congestion Management Agencies

Countywide agencies responsible for preparing and implementing a county's Congestion Management Program. CMAs came into existence as a result of state legislation and voter approval of Prop. 111 in 1990. Subsequent legislation made them optional. Most Bay Area counties still have them. Many CMAs double as a county's sales tax authority.

CPUC: State of California Public Utilities Commission

State of California Public Utilities Commission has a utility supplier diversity program. For MBE, WBE and DVBE firms specifically wishing to participate in utility company (electric, gas, telecommunication, and water) procurements. Procurement goals of 5% for women, 15% for minorities, and 1.5% for disabled veterans. Certification through the Supplier Clearinghouse or reciprocal agreement with several comparable certifying agencies. For more information: <http://www.cpuc.ca.gov/PUC/SupplierDiversity>

DBE: Disadvantaged Business Enterprise

For more information: www.dot.ca.gov/hq/bep/ucp.htm

DVBE: Disabled Veteran Business Enterprise

State of California Department of General Services program. State agencies are required to award at least 3% of their annual contracting dollars to certified DVBEs. Participation is based on status as a veteran. California certified DVBEs are added to the Department of General Services' database that state agencies use to find SBEs and DVBEs. For more information: www.pd.dgs.ca.gov/dvbe/aboutcerts.htm.

EBIA: East Bay Interagency Alliance

County of Alameda, Alameda County Transportation Improvement Authority, City of Oakland, and Port of Oakland have partnered to establish a common application to streamline the certification process for Small, Local, and Emerging Businesses (SLEB) located in Alameda County. For more information, go to: <http://www.acgov.org/auditor/sleb/cert.htm>.

FHWA: Federal Highway Administration

U.S. Department of Transportation agency responsible for administering the federal highway aid program to individual states, and helping to plan, develop, and coordinate construction of federally-funded highway projects. FHWA also governs the safety of hazardous cargo on the nation's highways.

FTA: Federal Transit Administration

U.S. Department of Transportation agency that provides financial and planning assistance to help plan, build, and operate rail, bus and paratransit systems. The agency also assists in the development of local and regional traffic reduction programs.

FY: Fiscal Year

Annual schedule for keeping financial records and for budgeting transportation funds. California's fiscal year runs from July 1 through June 30, while the federal fiscal year runs from Oct. 1 through Sept. 30.

GGBHTD: Golden Gate Bridge Highway and Transportation District

HOV: High-Occupancy-Vehicle

HRC: City of San Francisco Human Rights Commission

The San Francisco Administrative Code Chapter 14B, entitled Local Business Enterprise and Non-Discrimination in Contracting, helps certain financially disadvantaged businesses increase their ability to compete effectively for City contracts. Under this ordinance, the San Francisco HRC is charged with offering three types of certifications to small businesses, each with its own application process: San Francisco Local Business Enterprise (LBE) Certification; San Francisco Public Utilities Commission Local Business Enterprise (PUC LBE) Certification; and San Francisco Non-Profit Entity (NPE) Certification. For complete details, go to: <http://www.sf-hrc.org/index.aspx?page=86>.

HUBZone: HUBZone Empowerment Contracting

Small Business Administration program. The HUBZone program provides federal contracting set-asides for qualified small businesses located in distressed areas. Although the SBA maintains this program, all federal buying agencies are part of the HUBZone Program and must abide by its requirements. Vendor's principal office must be located within a 'Historically Underutilized Business Zone.' A listing of certified firms is available on the HUBZone opening web page. For more information: <https://eweb1.sba.gov/hubzone/internet/index.cfm>

JBP: Peninsula Corridor Joint Powers Board

MPO: Metropolitan Planning Organization

A federally required planning body responsible for the transportation planning and project selection in its region; the governor designates an MPO in every urbanized area with a population of over 50,000. MTC is the Bay Area's MPO.

MTC: Metropolitan Transportation Commission

NMSDC: National Minority Supplier Development Council

National program for MBEs. Links corporate America and minority-owned businesses of all sizes to provide increased procurement and business opportunities. MTBs are added to a national online database of more than 15,000 certified suppliers. Certification fee charged. For more information: <http://www.ncsdc.org>.

SAFE: Service Authority for Freeways and Expressways

As the region's SAFE, MTC, in partnership with the California Highway Patrol and the California Department of Transportation, oversees the installation and operation of call boxes along Bay Area freeways and highways, and administers a roving tow truck service to quickly clear incidents from the region's most congested roadways. State legislation in 1987 created the MTC SAFE, which is funded in part through a \$1 surcharge on motor vehicle registrations.

SAMTRANS: San Mateo County Transit District

SBE: Small Business Enterprise

State of California Department of General Services program. State agencies are required to award at least 25% of their annual contracting dollars to certified SBEs. California certified SBEs are added to the Department of General Services' database that state agencies use to find SBEs and DVBEs. Participation criteria is based on number of employees and average annual gross receipts. For more information: www.pd.dgs.ca.gov/dvbe/aboutcerts.htm.

SDB: Small Disadvantaged Business

U.S. Small Business Administration program. As of October 2008, SBA stopped accepting applications for this program. A self-certification process is now in place.

SFMTA: San Francisco Municipal Transportation Agency

SMBE: State Minority Business Enterprise

SOV: Single-Occupant Vehicle

STA: State Transit Assistance

Provides funding for mass transit operations and capital projects.

SWBE: State Woman Business Enterprise

State of California programs. Essentially the same as the DBE program, but applies to state-funded or state-assisted contracts. An MBE is a small business owned and controlled by one or more minorities. A WBE is a small business owned and controlled by one or more women. As a California certified MBE or WBE, your business is added to the California Unified Certification Program database that agencies and prime contractors use to find MBEs and WBEs. For more information: www.dot.ca.gov/hq/bep/dbe_query.htm

TJPA: Transbay Joint Powers Authority

TOD: Transit-Oriented Development

A type of development that links land use and transit facilities to support the transit system and help reduce sprawl, traffic congestion and air pollution. It includes housing, along with complementary public uses (jobs, retail and services), located at a strategic point along a regional transit system, such as a rail hub.

U.S. DOT: United States Department of Transportation

The federal cabinet-level agency with responsibility for highways, mass transit, aviation and ports; it is headed by the Secretary of Transportation. The DOT includes the Federal Highway Administration and the Federal Transit Administration.

VTA: Santa Clara Valley Transportation Authority

VTA's SBE program is primarily a subcontracting program similar to the DBE program, but there is no requirement to be socially (for instance, minority or women) or economically disadvantaged. Caucasian male businesses, for example, are eligible. Typically, SBE goals are assigned to locally- or state-funded contracts at VTA. VTA's SBE Program uses small business size standards of the U.S. Small Business Administration (SBA) and the U.S. Department of Transportation (USDOT). All certified DBEs are accepted as SBEs. VTA accepts SBEs certified by the State of California's Department of General Services, but only for construction firms. SBE firms may apply for certification directly with VTA. SBE application is available at: http://www.vta.org/procurement/general/dbe_sbe.html#SBE.

WBENC: Women's Business Enterprise National Council

National program for WBEs. Links corporate America and women-owned businesses of all sizes to provide increased procurement and business opportunities. Your business is added to a national online database of more than 15,000 certified suppliers. Certification fee charged. For more information: <http://www.wbenc.org>

WESTCAT: Western Contra Costa Transit Authority

WETA: Water Emergency Transportation Authority

ZEB: Zero-Emission Bus