

GOLDEN GATE BRIDGE, HIGHWAY AND TRANSPORTATION DISTRICT

RESOLUTION NO. 2012-026

**APPROVE ACTIONS RELATIVE TO
THE EXECUTION OF A PROFESSIONAL SERVICES AGREEMENT
WITH SUNRISE WIRELESS, INC., FOR WIRELESS INTERNET SERVICES
ONBOARD GOLDEN GATE FERRIES AND AT THE FERRY TERMINALS**

April 27, 2012

WHEREAS, on July 7, 2009, the Golden Gate Bridge, Highway and Transportation District (District) advertised Request for Proposals (RFP) No. 2010-FT-6, *Wireless Internet Services Onboard Golden Gate Ferries*, to provide a wireless system that would allow the ferry passengers to enjoy internet access while traveling onboard District ferries; and,

WHEREAS, the service was required to be at no cost to the District, with highly reliable technology, and three proposals were received by the due date of August 25, 2009, from Nomad Digital Limited, Sunrise Wireless, Inc. and Clear Wireless LLC (Clear), with Clear being the only firm that submitted a proposal at no cost to the District; and,

WHEREAS, Clear's test results onboard the ferries were unsuccessful and its technology subcontractor rescinded its offer to provide the onboard equipment; and,

WHEREAS, Clear and the District were unable to enter into an agreement, and no contract was awarded; and,

WHEREAS, after the RFP process terminated, the District was approached by two firms, Internet Connectivity Group and Sunrise Wireless, Inc., to test their systems onboard the ferries with the goal of eventually providing wireless internet service to the District and, subsequently, tests were conducted onboard the ferries by both firms; and,

WHEREAS, following completion of both tests and further research by District staff, it was determined that the technology proposed by Sunrise Wireless, Inc., (Sunrise) was the only technology that the District found capable of providing highly reliable service onboard its ferryboats; and,

WHEREAS, Sunrise submitted a comprehensive proposal to provide, on a pilot basis, all services necessary for uninterrupted bandwidth, to enable ferry passengers to connect to the internet while onboard the ferries or at the terminals, at a total negotiated price of \$264,518.00; and,

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WHEREAS, included in the total cost are the following items:

| Description | Cost |
|--|------------------|
| Annual Fee (includes monthly wireless bandwidth cost and monthly equipment monitoring, diagnostics and maintenance cost) | \$72,240 |
| Vessel Equipment and Installation | \$124,933 |
| Terminal Support Equipment and Installation | \$54,646 |
| Session Persistence Option Equipment and Installation | \$12,699 |
| TOTAL | \$264,518 |

and,

WHEREAS, the District anticipates that advertising revenue will partially offset the cost, and will issue an RFP for professional services to provide for the selling and the managing of the associated advertising; and,

WHEREAS, the Governmental Affairs and Public Information Committee, at its meeting of April 27, 2012, has so recommended; now, therefore be it

RESOLVED that the Board of Directors (Board) of the Golden Gate Bridge, Highway and Transportation District hereby authorizes execution of a Professional Services Agreement with Sunrise Wireless, Inc., Cupertino, CA, to furnish and install equipment, as well as to provide the necessary services for wireless internet services onboard Golden Gate ferries and at the ferry terminals, at a total cost of \$408,998.00, for a three-year period, with two one-year options to be exercised at the discretion of the General Manager or his designee; and, be it further

RESOLVED that the Board hereby establishes a new Project in the Ferry Transit Division Capital Budget in the amount of \$264,518.00 to be 100% District funded; and, be it further

RESOLVED that the Board hereby approves a budget increase in the FY 11/12 Ferry Transit Division Capital Budget, in the amount of \$264,518.00; with the understanding that funds will be included in the Ferry Transit Division Operating Budget in subsequent years to cover the cost of the annual fee; as concurred with by the Finance-Auditing Committee/Committee of the Whole at its meeting of April 27, 2012.

ADOPTED this 27th day of April 2012, by the following vote of the Board of Directors:


AYES (19): Directors Arnold, Campos, Chu, Cochran, Elsbernd, Fredericks, Mar, Moylan, Pahre, Rabbitt, Renée, Sears, Snyder, Sobel, Stroeh and Theriault; Second Vice President Grosboll; First Vice President Eddie; President Reilly

NOES (0): None

ABSENT (0): None



Janet Reilly
 President, Board of Directors

ATTEST: 

Janet S. Tarantino
 Secretary of the District