

**GOLDEN GATE BRIDGE, HIGHWAY AND TRANSPORTATION DISTRICT**

**RESOLUTION NO. 2013-103**

**APPROVE ACTIONS RELATIVE TO THE AWARD OF  
CONTRACT NO. 2014-B-4, MAINTENANCE OF THE TOLL COLLECTION SYSTEM**

October 25, 2013

**WHEREAS**, the Golden Gate Bridge, Highway and Transportation District (District) operates a toll collection system, the maintenance of which is the essential technical tool that enables the District to collect tolls, as it records the transactions in the lanes, categorizes and sends the files to the Regional Customer Service Center for processing; and,

**WHEREAS**, the Board of Directors (Board) of the District, by Resolution No. 2006-057 at its meeting of July 14, 2006, authorized a contract with The Revenue Markets, Inc. (TRMI) (Contract), for the replacement of the District's FasTrak® lane and plaza/host equipment; and,

**WHEREAS**, the Contract provides for maintenance services at an annual fee, for a three-year term, with two additional two-year option terms, to be exercised at the District's sole discretion; and,

**WHEREAS**, the District accepted implementation of the system on June 18, 2008, triggering the commencement of the maintenance services, and TRMI has been providing the District with those services for the past five years; and,

**WHEREAS**, in June of 2013, the District committed to exercise the second of the Contract's two-year option; however, for a variety of reasons, the parties were unable to reach an agreement on the extension and the District entered into a month-to-month arrangement with TRMI at a higher price than the Contract price; and,

**WHEREAS**, Kapsch TrafficCom IVHS, Inc. (Kapsch) has submitted a proposal to perform all the work that TRMI is currently performing, but at a monthly rate that is almost one-half of what TRMI currently charges; and,

**WHEREAS**, the District is assured that Kapsch, an international firm with considerable knowledge in automatic toll collection systems, has the capability and experience, along with the requisite personnel, to perform the necessary services; and,

**WHEREAS**, to award Contract No. 2014-B-4, *Maintenance of the Toll Collection System*, to Kapsch without a competitive procurement process is permitted by state law, consistent with the District's procurement policy and in the best interests of the District; and,

**RESOLUTION NO. 2013-103**  
**BOARD OF DIRECTORS MEETING OF OCTOBER 25, 2013**  
**PAGE 2**

**WHEREAS**, the proposed Contract is for a two-year term at a cost not to exceed \$470,000.00, which includes one-time set up costs in the first month of the Contract and a monthly cost of \$16,120.00, to be absorbed in the FY 13/14 Bridge Division Operating Budget; and,

**WHEREAS**, the Finance-Auditing Committee, at its meeting of October 25, 2013, has so recommended; now, therefore, be it

**RESOLVED** that the Board of Directors (Board) of the Golden Gate Bridge, Highway and Transportation District (District) hereby makes a determination that the best interests of the District are served by ensuring efficient maintenance of the toll collection system through an Agreement with Kapsch TrafficCom IVHS, Inc. (Kapsch); and, be it further

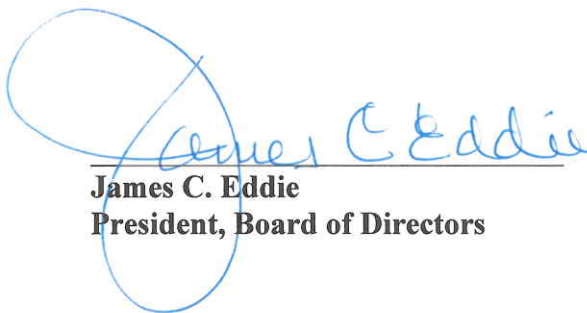
**RESOLVED** that the Board hereby authorizes the General Manager to finalize negotiations and award Contract No. 2014-B-4, *Maintenance of the Toll Collection System*, to Kapsch, McLean, VA, at a cost not to exceed \$470,000.00, for a two-year period, for toll collection system maintenance services.

**ADOPTED** this 25<sup>th</sup> day of October 2013, by the following vote of the Board of Directors:

**AYES (13):** Directors Arnold, Belforte, Cochran, Fredericks, Pahre, Rabbitt, Reilly, Sears, Sobel and Theriault; Second Vice President Stroeh; First Vice President Grosboll; President Eddie

**NOES (0):** None

**ABSENT (6):** Directors Breed, Campos, Moylan, Snyder, Wiener and Yee

  
**James C. Eddie**  
**President, Board of Directors**

**ATTEST:**   
**Janet S. Tarantino**  
**Secretary of the District**