

**GOLDEN GATE BRIDGE, HIGHWAY AND TRANSPORTATION DISTRICT**

**RESOLUTION NO. 2013-092**

**AUTHORIZE EXECUTION OF  
SERVICES AGREEMENT NO. 2014-D-3, WIDE AREA NETWORK SERVICES,  
WITH THE COUNTY OF MARIN  
FOR DATA COMMUNICATIONS SERVICES**

September 20, 2013

**WHEREAS**, the Board of Directors (Board) of the Golden Gate Bridge, Highway and Transportation District (District), by Resolution No. 2008-089 at its meeting of October 10, 2008, approved a five-year Wide Area Network Services Agreement (Agreement) with the County of Marin for data communications services; and,

**WHEREAS**, the County of Marin provides discounted network services only to local government agencies, schools and nonprofit organizations in Marin County, and in total, provides network connections to 90 sites for its 26 customers; and,

**WHEREAS**, with the Agreement expiring on October 31, 2013, staff recommends that the District enter into a renewal Agreement with the County of Marin, effective November 1, 2013, through January 31, 2017, under which the District will receive significant upgrades that will provide larger bandwidth necessary to accommodate the District's increased data needs; and,

**WHEREAS**, the data communications services include: Wide Area Network connections between all District locations, including expanded capacity at Larkspur Ferry to handle Clipper® communications, with all major sites connected via fiber optic cable; District internet firewalls; internet connectivity; Virtual Private Network (VPN) capability at no extra charge for District-approved remote access; and, monitoring services; and,

**WHEREAS**, replacing these existing data communications services would be extremely disruptive and delay projects that depend on that data communications, such as the *Advanced Communication and Information System Project*; and,

**WHEREAS**, it would not be in the District's best interest, economically, to procure the necessary services through a traditional competitive procurement because the County of Marin does not participate in such, and so the result will almost certainly be considerably more expensive than the price offered by the County of Marin; and,

**RESOLUTION NO. 2013-092**  
**BOARD OF DIRECTORS MEETING OF SEPTEMBER 20, 2013**  
**PAGE 2**

**WHEREAS**, procuring such services through direct negotiations with the County of Marin is permitted by state law, is in the best interest of the District and is consistent with the District's procurement policy allowing for procuring services through direct negotiations; and,

**WHEREAS**, the District presently pays \$128,927.00 per year for network services, and under the renewal Agreement that includes the increased level of service, the cost will increase to \$149,870.00 per year; and,

**WHEREAS**, the cost for the renewal Agreement is in an amount not to exceed \$487,078.00, and requisite funds are available in the FY 13/14 District Division Operating Budget; and,

**WHEREAS**, the Finance-Auditing Committee, at its meeting of September 19, 2013, has so recommended; now, therefore, be it

**RESOLVED** that the Board of Directors (Board) of the Golden Gate Bridge, Highway and Transportation District hereby authorizes the General Manager, or his designee, to execute Services Agreement No. 2014-D-3, *Wide Area Network Services*, with the County of Marin, in an amount not to exceed \$487,078.00, for data communications services, effective November 1, 2013 through January 31, 2017; and, be it further

**RESOLVED** that requisite funds are available in the FY 13/14 District Division Operating Budget, and that funds for future years will be budgeted accordingly.

**ADOPTED** this 20<sup>th</sup> day of September 2013, by the following vote of the Board of Directors:


**AYES (15):** Directors Arnold, Belforte, Breed, Campos, Cochran, Fredericks, Moylan, Rabbitt, Reilly, Sobel, Theriault, Wiener and Yee; Second Vice President Stroeh; First Vice President Grosboll

**NOES (0):** None

**ABSENT (4):** Directors Pahre, Sears and Snyder; President Eddie

  
**James C. Eddie**  
**President, Board of Directors**

**ATTEST:**

  
**Janet S. Tarantino**  
**Secretary of the District**