CERTIFICATION WORKSHOPS
The BOC held Certification Events on March 25, 2009 in San Francisco, and on June 25, 2009 in Fremont. These events gave the over seventy-five companies that attended information on the benefits of getting certified as a DBE and allowed them to meet with certifying agency staff to review and discuss the DBE application/process. Another Certification Event is scheduled on July 30, 2009 from 2:00 p.m. to 4:00 p.m., at the Central Costa County Transit Authority (CCCTA), Board Room, located at: 2477 Arnold Industrial Way, Concord, CA.

*All Dates subject to change, check agency websites for more information.

**UPCOMING CONTRACTING OPPORTUNITIES:**

**BART**
- Stations R Line - El Cerrito Plaza, El Cerrito del Norte
- Concord Station
- System Wide Equipment
- Aerial Structures - M Line
- Stations A Line

**CCCTA**
- Construction of the Diablo Valley College Transit Center
- Oil/Water Separator for Fuel Island

**GGBHTD**
- Lead Cleanup Phase II Feasibility Study Remedial Action Plan & Construction Drawings Golden Gate Bridge No. & So. Approaches
- San Francisco Bus Facility Paving and Site Work
- GG Bridge So. Approach & Pier Physical Security Improvements
- Rehabilitate Larkspur Maintenance Facility

**MTC**
- Window Washing Services
- As-Needed Electrical Services
- As-Needed Plumbing Services
- Landscape Maintenance

**SAMTRANS**
- On-Call Transportation and Environmental Planning
- San Mateo Bridges Retrofit Project
- Real Estate Appraisals & Real Estate Appraisal Reviewer
- Automotive & Bus Upholstery Services

**SFMTA**
- John Woods Motor Coach Facility-Vehicle Lift Replacement Phase I
- Cable Care Propulsion System DC Motor Drives Upgrade
- SFMTA Project Control System
- Islais Creek Facility Motor Coach Maintenance & Operations Facility

**VTA**
- Long-term Landscaping Maintenance
- CCTV at Light Rail Stations, Phase II
- LRV Paint Mix Room Improvements
- South Line Elevator & Escalator Retrofit

**WETA**
- Construction of Viewing Terrace and Pier
- Construction of Gangway and Float

*All Dates subject to change, check agency websites for more information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

ACCMCA: [http://www.acccma.ca.gov/pages/RFPsRFQsPresent.aspx](http://www.acccma.ca.gov/pages/RFPsRFQsPresent.aspx)
AC TRANSIT: [http://www.actransit.org/purchasing/](http://www.actransit.org/purchasing/)
BART: [http://www.bart.gov/about/business/contracts.asp](http://www.bart.gov/about/business/contracts.asp)
CITY OF RIO VISTA: [http://www.rio-vista-ca.com/rfp.htm](http://www.rio-vista-ca.com/rfp.htm)
GGBHTD: [http://www.goldengate.org/contracts/](http://www.goldengate.org/contracts/)
MTC: [http://www.mtc.ca.gov/jobs/](http://www.mtc.ca.gov/jobs/)
SFMTA: [http://www.sfmta.com](http://www.sfmta.com)
WETA: [http://www.watertransit.org/contract_oop.aspx](http://www.watertransit.org/contract_oop.aspx)

Alameda County Contractor Bonding Assistance Program (CBAP)
on July 15, 2009, from 4 to 7 p.m. at the Snow Building, Oakland Zoo 9777 Golf Links Road Oakland, CA 94605
A meeting will be held to:
- Provide info on the CBAP
- upcoming contracting opportunities, and
- Prime contractors

RSVP by email icanllo@ccmcast.net or phone 510-677-8008, or fax 510-440-8008
The Federal Technology Center (The FTC) is a not-for-profit public benefit corporation that promotes economic development in California by teaching small businesses how to successfully compete for government contracts. FTC counselors/instructors have over 200 years combined expertise in government contracting. They provide the following valuable services to small businesses:

- **Free Education** - workshops and seminars on a variety of topics of interest to small businesses that want to do business with the government.
- **Free Counseling** - advice and assistance to small businesses to identify marketing opportunities and strategies, prepare and submit certification applications, research and understand regulations, respond to solicitations, pursue subcontracting opportunities, and comply with post contract award administration.
- **Free Assistance with Small Business Government Qualification Processes** - DUNS Numbers, Central Contractors Registration (CCR), General Services Agency (GSA) Schedule, California Multiple Award Schedules (CMAS). See our Getting Started webpage to get your company set up: <www.TheFTC.org/gettingstarted>.
- **Free Certification Assistance** - 8(a), Small Disadvantaged Business (SDB), Historically Underutilized Business (HUB) Programs, State of California Small Businesses, Disabled Veteran Business Enterprise (DVBE), and CalTrans Disadvantaged Businesses Enterprise (DBE) Programs, California Public Utilities Women and Minority Business Enterprise (WMBE) Clearinghouse
- **GovLink Bid-Matching Service** - For the cost of pennies per day, The FTC will notify you when your products or services match what the government wants to buy. See our GovLink Bid-Matching Service webpage: <www.TheFTC.org/bid-matching>.

California Construction Program Contracting

You are encouraged to attend and learn first-hand, from an expert team of training consultants who intimately understand Caltrans and local agencies’ bidding and award processes as current and former contractors and business owners.

Module descriptions for year two of the California Construction Contracting Program Module Training Series can be found by clicking on the following link: <http://buildcalifornia.org/html/free_training.html>.

The Small Business Development Center (SBDC) offers individual advice and guidance concerning the formation, management, financing and operation of your business. Counseling is provided at no charge to qualified businesses (may be costs for certain out-of-pocket expenses). To qualify for counseling, a business must have less than 500 employees. Individuals considering starting a business are also eligible for counseling. SBDC counselors have significant experience in the private sector, and many have extensive management and financial consulting backgrounds. Many SBDCs use qualified faculty, students and volunteers to enhance their counseling services. SBDC counselors are highly regarded by clients for their business skills and expertise. All counseling is confidential. You can check out your local SBDC website to see the full range of their services. **If you want to make an appointment with a counselor you can do so online.** Someone from your local SBDC will contact you in most cases by the next business day.

Caltrans District 4

Contractor Outreach for Prime Contractors, Sub-contractors, SBE’s and DVBEs.

General bid information will be provided on projects anticipated to be advertised in the next four months. There are approximately twenty-five projects with construction costs of nearly $750 million.

This free event will be held on **Thursday, July 23rd, 2009**, from 10:00 am to 1:00 pm at the Elihu M. Harris State Building, 1515 Clay Street, Room 2, Oakland CA 94607.

You can register for this event online at: CaltransDist4Event

Please pre-register by Monday July 20th, 2009

**QUESTIONS?** Please call the Caltrans Small Business Office at 510-286-7096 or email Adriana Harris at adriana_harris@dot.ca.gov.

AGENCY CONTACTS

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**AC Transit**: Lynda McBroom
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We need your help to make sure this newsletter brings you the information you want. Send suggestions to improve newsletter content to: outreach@mtc.ca.gov